

DELL EMC VXRAIL HYPERCONVERGED INFRASTRUCTURE

Expect Exceptional with Dell EMC VxRail

Dell EMC VxRail continues to raise the bar for hyperconverged infrastructure (HCI), helping to make Dell Technologies #1 in HCI.¹

vmware®

Discover the exceptional **results, productivity, and business advantages** that users have achieved with VxRail, to help you **achieve the same for your customers**.

Leverage our infographic to discover the 5 key reasons customers choose VxRail.

[Explore Now >](#)



EXCEPTIONAL ADVANTAGES

Provide your customers with the proven flexibility needed to innovate, grow, and develop their businesses across the edge, core, and cloud.

32%

faster execution of business transactions²

114%

more new applications developed per year²

73%

more new features per year²

Discover more benefits in our

[Exceptional Advantages infographic >](#)



EXCEPTIONAL RESULTS

Pave the way for IT transformation with efficiency improvements, incredible TCO, and payback measured in months.

452%

5-year ROI²

10 months

to payback²

72%

lower operational costs²

See more outstanding results in our

[Exceptional Results infographic >](#)

92%

less downtime²

44%

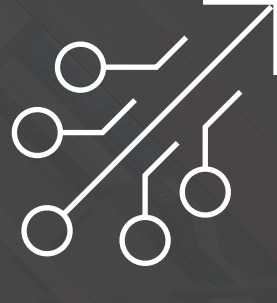
faster deployment of new VMs²

One

single point of support for hardware & software

Explore more productivity benefits in our

[Exceptional Productivity infographic >](#)



EXCEPTIONAL PRODUCTIVITY

Unlock powerful performance for your customers, giving them the time to focus on value-add business activities and less on day-to-day operations.

Partner Resources

Deliver the exceptional advantages, results and productivity your customers should expect from their HCI with VxRail.

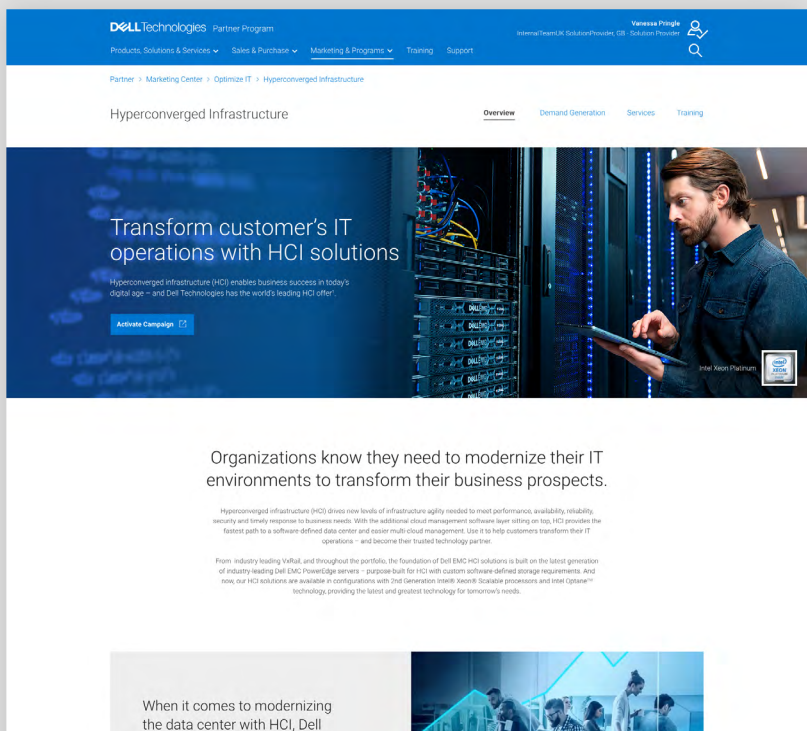
Dell Technologies has created a host of sales and demand generation resources, all designed to support you in your sales conversations and showcase how customers can expect exceptional. You can find these assets via the new program pages on the Partner Demand Generation Center and the digital marketing tool - all aimed to help you and your customers get the most from VxRail.

PARTNER DEMAND GENERATION CENTER

Visit for all the most up-to-date messaging, tools, training, and HCI resources.

- Quick selling guide
- Partner presentation
- Interactive demo
- VxRail spec sheet
- 3rd party reports
- Partner Academy

[Visit the Demand Generation Center >](#)

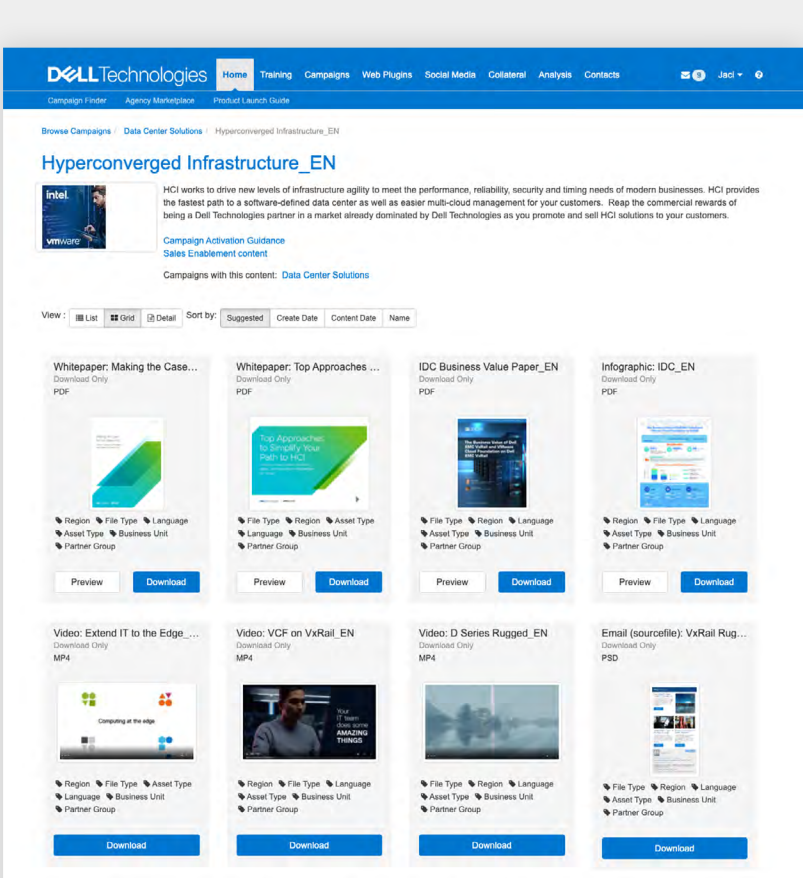


DIGITAL MARKETING TOOL

Leverage all the tools and resources you need activate your own VxRail digital marketing campaign, drive demand, and increase your pipeline.

- Email
- Social media
- Videos
- Customer references
- Event kit
- Infographic
- Reference materials

[Visit the digital marketing tool >](#)



Partner Benefits



Land and expand

Address growing deployments and additional workloads



Explosive HCI market growth

Tap into an ever-growing market



Upsell business services

Consulting, deployment, support, and more

Take the next step

Ready to learn more about the VxRail opportunity?

Visit the Partner Demand Generation Center

[Visit Now >](#)

Ready to activate your own VxRail campaign?

Visit the digital marketing tool

[Visit Now >](#)

¹ IDC WW Quarterly Converged Systems Tracker, Vendor Revenue (US\$M) Q2 2020, September 17, 2020

² IDC White Paper: The Business Value of Dell EMC VxRail and VMware Cloud Foundation on Dell EMC VxRail, November 2020